Proudly Presents...

The Evolving Role of ERM Governance

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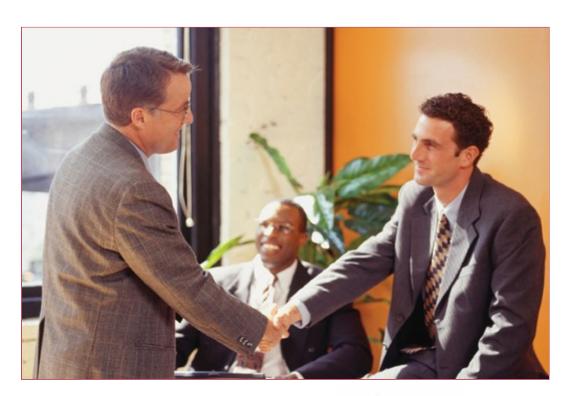
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Speaker Introductions









Session Outline

Introduction

Global Financial Crisis: Risk Management Lessons

ERM Governance Landscape

ERM Governance: Leading Practices

Toronto Hydro: ERM Governance Model

Closing Remarks

Questions



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What is ERM?

Enterprise Risk Management (ERM) is a rigorous and coordinated approach to assessing and responding to all the risks (both upside and downside) that affect the achievement of an organization's objectives

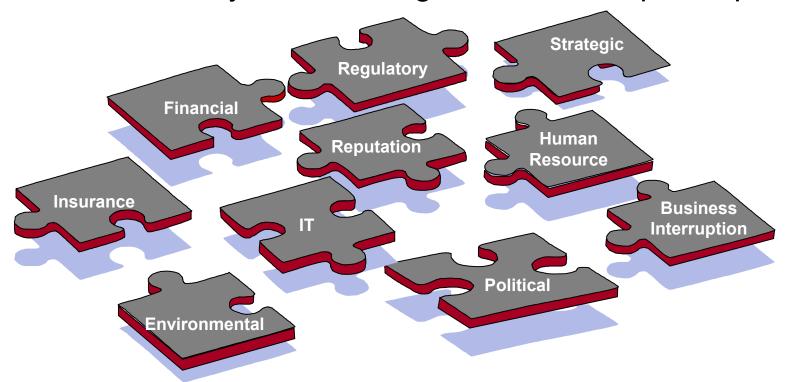






Siloed Risk Management

Organizations typically undertake some risk management activities but may lack an integrated and disciplined process





Leading ERM Methodology

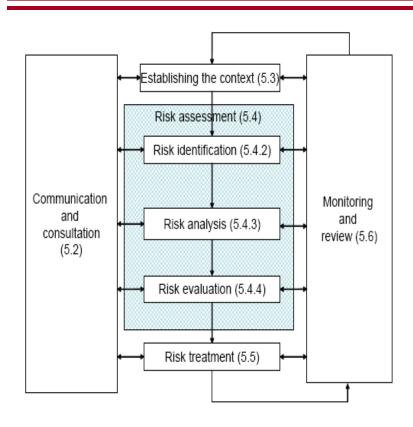
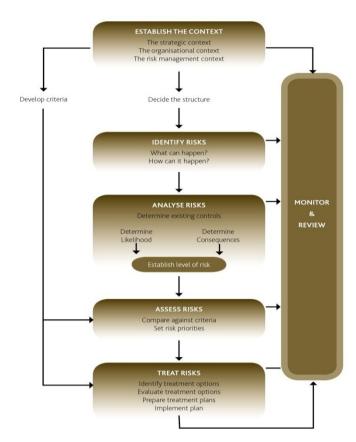


Figure 3 - Risk management process

(ISO 31000)



(AS/NZS 4360)



ERM Value Proposition





Early Warning Systems

- Systematically identify, assess and prioritize risks
- Avoid unrewarded risks
- Promote organizational learning among management
- Reduce chance of repeat problems

Operational Resilience

- Provide assurance that key risks are understood and mitigated
- Prevent and rapidly respond to potential catastrophic failures
- Secure and protect staff, processes, and technology
- Align organizational goals with stakeholder requirements

Enhance Organizational Value

- Seek growth, ensuring threats are understood and vulnerabilities are mitigated
- Accelerate ability to respond to change and opportunities
- Identify opportunities to improve performance and reduce costs





What is Risk Governance?

- Risk Governance is about three things:
 - Understanding limits of acceptable risk
 - Providing confidence and guidance to management
 - Anticipating events to position firm for success



(National Association of Corporate Directors Blue Ribbon Commission on Risk Governance, 2009)





Why is Risk Governance Important?

A WAKE UP CALL

Select Risk Events 2007-2010

HM Revenue & Customs IT Security Breach Labor Law Compliance Data Privacy Violation A hacker infiltrated company computer system and A \$600 million class action suit was filed Disks containing bank account and other accessed 94 million account records, compromising against the bank for failure to compensate personal information for 25 million people were credit card and other personal customer data. employees for overtime worked. lost in interoffice mail. SIEMENS Bribery Consumer Safety Risk The company was accused of As a result of a gas pedal design flaw, diverting funds to false contracts to Toyota recalled 4 million cars, costing cover bribery payments. There are the company an estimated \$250-\$544 million in suspicious transactions \$400 million. currently under investigation and public sector projects in more than 200 countries in jeopardy. LEHMAN BROTHERS nab Concentration Risk Cash Skimming Failure to fully understand and manage a broad portfolio of risk Traders falsified profits to trigger leads to a loss in confidence in the bonuses and speculated on currency institution and ultimately leads to futures to cover fraudulent activities bankruptcy. costing A\$360 million. SOCIETE ExconMobil. Control Overrides Product Recalls Fraudulent deals characterized by

Nationalization of refining assets and oil interests by

operating control and ownership interests.

the Venezuelan government resulted in concession of

Source: Herald Sun; Financial Times; The Wall Street Journal; Economist.

third-party manufacturers.

Nineteen million products were recalled as a result

of unacceptable levels of lead in paint used by

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Ottawa a

unauthorized trades and forged

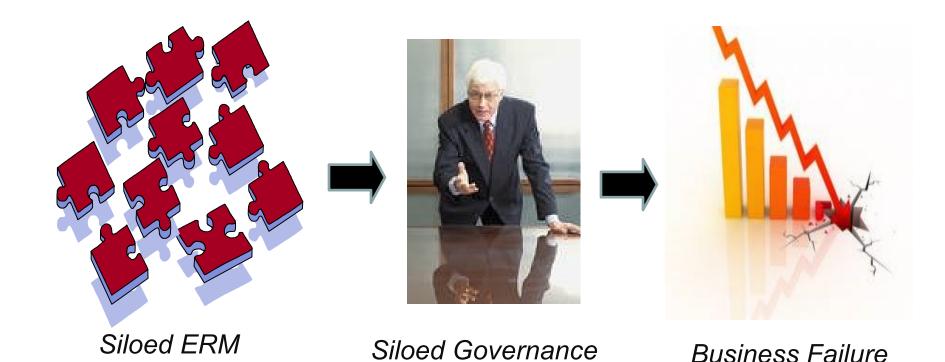
documents led to \$7.2 billion in

write-offs.



Evolving Role of ERM Governance

"Past"







Evolving Role of ERM Governance

"Present"



Integrated ERM

Integrated Governance

Business Success





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Global Financial Crisis

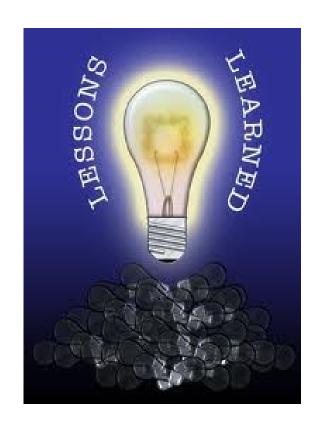
- · Conditions triggered economic downward spiral:
 - Sub-prime meltdown
 - Liquidity crisis
 - Extreme market volatility
- Repercussions spread to broader economy:
 - Global credit market constriction
 - Reduced consumer demand
 - Volatile commodity prices, currencies and stock prices





Lessons Learned

- Compensation programs conflicted with the objectives of the firm
- Undue risk taking led to financial instability
- Fragmented technology infrastructures hindered effective risk identification/measurement
- · Ineffective risk reporting
- Inadequate Board oversight of risk

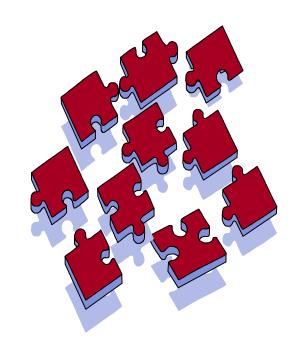






Ineffective Board Risk Governance

- Fragmented risk oversight responsibilities
- Inconsistent governance structures (Board and management)
- Lack of integration between strategy and risk management
- Insufficient risk experience among Board members







Ineffective Risk Policies

- Absence of explicit tolerance levels for key risks
- Lack of standards across different policies for ERM, operational risk, etc.
- Insufficient reporting and monitoring of policy exceptions and resolutions







Ineffective Risk Managers:

- Relying on historical data
- Focusing on narrow measures
- Overlooking knowable
- Devices looking concealed risks
- Failing to communicate
- Not managing in real time







Ineffective Assurance Processes

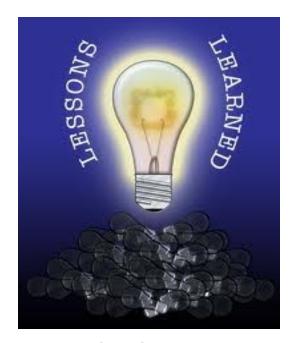
- Ineffective Board communication and reporting
- Lack of independent assessments of the ERM program
- Use of subjective indicators to gauge ERM effectiveness







Key Lesson?



"While risk management is the responsibility of Executives, it is incumbent on the Board to put in place the governance controls that ensure that risk management processes are adequate and effective." (Alles and Friedland, 2010)





ERM Outcome

- Balancing risk/reward more challenging
- Risk is more complex, interconnected and potentially devastating than ever before
- Companies are re-assessing strategies for responding to challenges and pressures
- Board risk oversight function has taken centre stage!







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ERM Governance Landscape

 Public and political perception that undue risk-taking was central to the financial crisis triggered extensive legislative, regulatory, and judicial focus on risk management and risk prevention







Regulatory Landscape

 In Canada and abroad, corporate governance rules and codes have undergone significant change in recent years as an outcome of the global financial crisis and corporate collapses



"NP 58-201" (2005)





"303A.09" (2010)





"UK Corporate Governance Code" (2010)







ERM Regulatory Landscape

Canada: National Policy 58-201 (2005)

-Board











ERM Regulatory Landscape

US: New York Stock Exchange 303A.09 (2010)

- Audit committee required to discuss guidelines and policies to govern the process by which risk assessment and management is undertaken
- Large financial institutions required to constitute independent Risk Committees









ERM Regulatory Landscape

UK: Corporate Governance Code, Section 3 (2010)

-Board











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Risk Oversight: <u>High Board Priority</u>

July 2010 Dodd-Frank signed into law...requires that a Board risk committee be established by all public bank holding companies (and non-bank financial institutions supervised by the Federal Reserve) with over \$10 billion in assets.

COSO surveyed 200 corporate directors on the current and desired future state of risk oversight applied by Boards. 53% rated risk oversight as effective or highly effective. 70% indicated their Boards are NOT formally executing mature/robust risk oversight" (The Pak Banker. Lahore: Dec, 2010)



Boards are "re-examining governance structure and roles, risk policies and limits, and assurance and reporting processes".

(J. Lam. Apr 2011. The RMA Journal, Vol 93, Iss. 7:51)





Effective ERM Oversight





Effective Governance

- Clearly define risk oversight roles (Board and subcommittees; appoint Board members/advisors with deep risk management expertise; provide risk education)
- Align Board and management structures (charters, reporting lines, approval/decision structures, information flows)





Effective Governance (cont'd)

- Risk management independence (formalize reporting relationship between Chief Risk Officer and the Board/Board Risk Committee)
- Integrate strategy and risk (ensure compensation risk considered)







Effective Policy

- Board expectations and standards communicated, including:
 - Statement of risk philosophy
 - Governance structure
 - Risk tolerance levels (Board concurrence required)







Effective Policy (cont'd)

- Board expectations and standards communicated, including:
 - Risk framework and processes (define how parts of the organization work together)
 - Risk policy standards
 - Risk categories and definitions







Effective Assurance

- Board reports should provide:
 - Concise executive summary of business/risk performance (including external performance drivers)
 - Key Board discussion/decision points
 - Integrated view of the organization (not functional or silo views)
 - Independent ERM assessment







Effective Assurance (cont'd)

- Board reports should provide:
 - Forward-looking analysis (less historical data/trends)
 - Key performance and risk indicators (compared to targets/limits)
 - Actual performance of previous business/risk decisions (including rationale for management recommendations)



